



TRAVELOCITY BUSINESS OVERVIEW

- Full-service corporate travel agency that delivers first-rate corporate travel services
- Average business savings of \$185 per trip with 35% on airfares*
- Calls answered within 60 seconds, guaranteed**
- 24/7 traveler support at no extra charge***
- Buying power of millions of Travelocity members

Expanding Your Reach with Travelocity Business

WHY CORPORATIONS CHOOSE TRAVELOCITY BUSINESS

At most companies, travel is the second largest controllable cost of doing business. *Travelocity Business*SM lets companies control travel costs without compromising service. We deliver more responsive agents, more choices for travelers and significantly lower costs! We're a customer service and technology driven agency that has been developed specifically for business travel.

Travelocity Business is founded in decades of corporate experience from Sabre HoldingsTM and GetThere[®]. Now *Travelocity Business* has merged Travelocity's expertise, service and travel options with the most proven online corporate travel technology used by the majority of the Fortune 200. If leisure travelers currently favor Travelocity's new site two-to-one over the competition, imagine how business travelers will react to our built-for-business Web site with content selected with the business traveler in mind.

Add our powerful, automated reservation processes, state-of-the-art service centers and wholly owned fulfillment technology, and you'll begin to understand the difference that *Travelocity Business* can make in corporate travel. At *Travelocity Business* we manage reservations from beginning to end. That's how we're positioned to provide low-cost business travel options and satisfied travelers year after year.

PARTNERING WITH TRAVELOCITY BUSINESS IS GOOD BUSINESS

As a part of Travelocity and Sabre Holdings, *Travelocity Business* has adopted the supplier friendly principles of our parent organizations. You can trust us to be respectful of your current ideas, methodologies and strategies.



At *Travelocity Business*, we want to know whether each partnership is good for:

- our customers
- our partners
- *Travelocity Business*

All deals must represent win-win-win relationships. If this is not the case, it is not a good business strategy for *Travelocity Business* or our partners, and not a valuable proposition to our customers. So let us know about your business priorities, and we'll suggest ways that *Travelocity Business* can help you reach your goals.

REASONS TO BECOME A TRAVELOCITY BUSINESS PREFERRED PARTNER

Travelocity Business gives suppliers the ability to reach high yield business travelers. We work with corporations such as McKesson, Aetna, Extreme Networks and the American Medical Association. We strive to deliver travelers who will fly your airline with loyalty, stay at your hotel by choice and rent the desired car — often at higher rates.

At Travelocity Business, we strive to provide the best value for our corporate travelers. While we understand that business travelers do not want to pay a great deal more than leisure travelers, there are certain concessions they are willing to make when they are traveling on business to make their trip most comfortable. This may be selecting a different flight by one hour because business class is available, staying at the hotel a little further from the office because it has high speed internet and paying a little more for a rental car when insurance is included.



BENEFITS

Corporate Travelers — Travelocity Business provides travelers from some of the world’s top corporations with access to your brand of service. This means travelers from companies like American Bar Association and Computer Associates, often times the preferred audience, will view the services and products of your choice. This often represents the higher yielding services business travelers are willing to purchase.

Marketing Support — Travelocity Business will market not only our relationship, but also your brand in general. We will work with you to leverage your brand in our marketing efforts, in promotions, on the booking site, on our Internet and customer extranet sites, and via emails pushed to customer executives. We also enjoy featuring our partners in press releases and sharing our joint successes with the media.

Corporate Relationships — Sabre Corporate Solutions (Travelocity Business and GetThere) have relationships with a majority of the top corporations in the world, including the majority of the Fortune 200. As a preferred supplier, you will have opportunities to meet these corporations at key industry and corporate solutions events.

Visit our Web site at www.travelocitybusiness.com
 or email partners@TravelocityBusiness.com for additional information
 on how you can become a Travelocity Business Preferred Partner.

WHY BE A TRAVELOCITY BUSINESS PREFERRED PARTNER?

- Access to travelers at some of the world’s top corporations
- Joint marketing and promotional activities
- Joint sales activities
- Relationships with Sabre Corporate Solutions top corporate customers at internal and external events

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*For Q1 2005, the average ticket price for Travelocity Business travelers was \$347 compared to the industry available average airfare of \$532 (NBTA “Changes in USA Network Airlines’ Domestic Fares” – February, 2005). Both studies compared U.S. domestic business roundtrip airfares in identical top business citypairs.

**Calls answered within 60 seconds or Travelocity Business service fees associated with your call are waived.

***Standard service fees are \$20 for offline bookings with no extra fee for 24/7 traveler assistance.